

## Our Mission

We partner with island communities to combine traditional stewardship and modern resources to protect coral reefs.

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"If I can teach my children just one thing, it would be to master fishing and ocean stewardship— these are inseparable."

—Wayne Andrew, Traditional Steward, Teacher, Hatohobei Community, Palau

WAYNE ANDREW HAS BEEN THE DRIVING FORCE IN NEGOTIATING ONEREEF PARTNERSHIP AGREEMENTS, STARTING WITH THE FIRST IN 2010.

## **OUR HISTORY**

# Carving a path that makes communities equal partners in conservation



#### 1995-2005

#### **COMMUNITIES ARE THE SOLUTION**

Chris LaFranchi worked in Africa, Asia, and the Americas for organizations like the World Wildlife Fund, UNESCO and World Bank. It led to the insight that equitably involving communities and aligning solutions with their interests is critical to conservation success. Chris refined his idea during his Fellowship with the Mulago Foundation which led to the OneReef Community Partnership Agreements that support coral reef conservation in Micronesia.



#### 2010

#### A GROUNDBREAKING FIRST AGREEMENT

An agreement was signed between OneReef, Micronesia Conservation Trust (fiscal executor), and the Hatohobei Community to protect Helen Reef into the future.



### 2015-2016

#### **ONEREEF MODEL EXPANDS IN PALAU**

OneReef signed a Memorandum of Understanding with the Palau Ministry of Environment and Tourism and the Palau Ministry of Justice to help the nation with its conservation goals and ocean policies. Subsequently, OneReef engaged with individual communities (the states of Angaur, Peleliu, Ngarchelong, Kayangel, Sonsorol) and the government officials as a step toward formal agreements.



### 2018

#### A PROVEN MODEL

Galvanized by the success in Ant Atoll, four more communities in Pohnpei signed agreements: Palikir, Pakin, Lenger and Dehpek-Takaiou. Scripps Institution of Oceanography conducted monitoring at Ant Atoll for the third time and neighboring Pakin Atoll for the second time. Partnership with Ngulu Atoll renewed.



#### 2019

#### **POWER TO SCALE THE MODEL**

With help from OneReef supporter, Dr. Russell Fuller (Fuller & Thaler Asset Management, Inc.), Chris formulated a concept for massively scaling the model. The approach uses *Nudge Theory* to engage employees at large companies who donate and partner directly with traditional stewards. At the invitation of Richard Thaler (Nobel Prize laureate), Chris then worked with an MBA class at the University of Chicago's Booth School to refine the concept.



2006-2009

### **COMMUNITY INTEREST IS THE CATALYST**

The Hatohobei Community in Palau contacted Chris because they saw the OneReef partnership as a novel solution to protect Helen Reef — it put the community on an equal footing with partners and would support them as long as needed. A conference in Palau led to interest from other Micronesian communities.



## 2011-2013

#### RIPPLE EFFECT

Six months after Hatohobei, Ngulu Atoll and Nimpal (Yap State, FSM) signed agreements with OneReef. In 2013, Conservation Society of Pohnpei (FSM), introduced OneReef's model to the late Rohsa Namio Nanpei, of Ant Atoll, leading to the first phase of an agreement with the current Rohsa, William Hawley, Sr.



### 2014-2015

## SCIENCE AND TECHNOLOGY MEET TRADITIONAL KNOWLEDGE

Reef monitoring using novel 3D imaging technology was done by OneReef collaborator Scripps Institution of Oceanography (Sandin Labs) at Helen Reef (Palau) and Ant Atoll (Pohnpei, FSM). Marine Monitor (M2) radar was installed and tested at Ant Atoll in collaboration with ProtectedSeas.



#### 2016-2017

## GUIDING TRADITIONAL STEWARDSHIP WITH SCIENTIFIC EVIDENCE

Scripps Institution of Oceanography conducted follow up monitoring of reef health at Helen Reef and Ant Atoll, and baseline monitoring for neighboring Pakin Atoll. Periodic monitoring informs long term management.



#### 2018-2019

### MENTOR AND COLLABORATE FOR LONG TERM SUCCESS

(1) As part of its commitment to foster young conservation leaders, OneReef advocated to get the Nia Tero Young Leaders Fellowship Program for Ryan Hawley, of Ant Atoll. (2) Weekly ranger training and mentoring started at Ngarchelong (Palau) and testing of M2 radar commenced. (3) Three teams from OneReef partner communities trained in Scripps Institution of Oceanography novel 3D imaging technology, enabling scale-up of reef monitoring to more areas and communities sharing ownership of the science.

## **OUR APPROACH**

## Bridging Two Worlds



## **Untapped potential**

For centuries, indigenous peoples have protected nature and ensured the survival of endangered species. We focus on a highly valuable yet underutilized solution — synergy between people with traditional knowledge and those with material and technical wealth who value the existence of healthy ecosystems.

## Community-led and equitable

Marine protection is most successful when communities are in control. We work on-the-ground with communities and local governments, leveraging relationships to get results.

## Long term and adaptive

Funding cycles can prohibit the realization of protection that lasts. OneReef does not leave after a few years; we work with partner communities for as long as it takes, and make course corrections as needed.

## **OneReef model**

## A SCALABLE SOLUTION FOR CONSERVATION THAT ENDURES

OneReef's **Community Partnership Agreement Model** is a proven way to accomplish long-term conservation success.

- We combine traditional stewardship with the right resources and link economic benefits to conservation.
- Agreements include the community's 20-year vision, shared commitments and expected outcomes, a spatial management plan, impact monitoring plan, and more.

## THE RIGHT PEOPLE IN THE RIGHT PLACES

Our community partners have a strong "eco-identity" and take responsibility for their environment. They want their reefs to thrive in the face of overfishing and climate change.

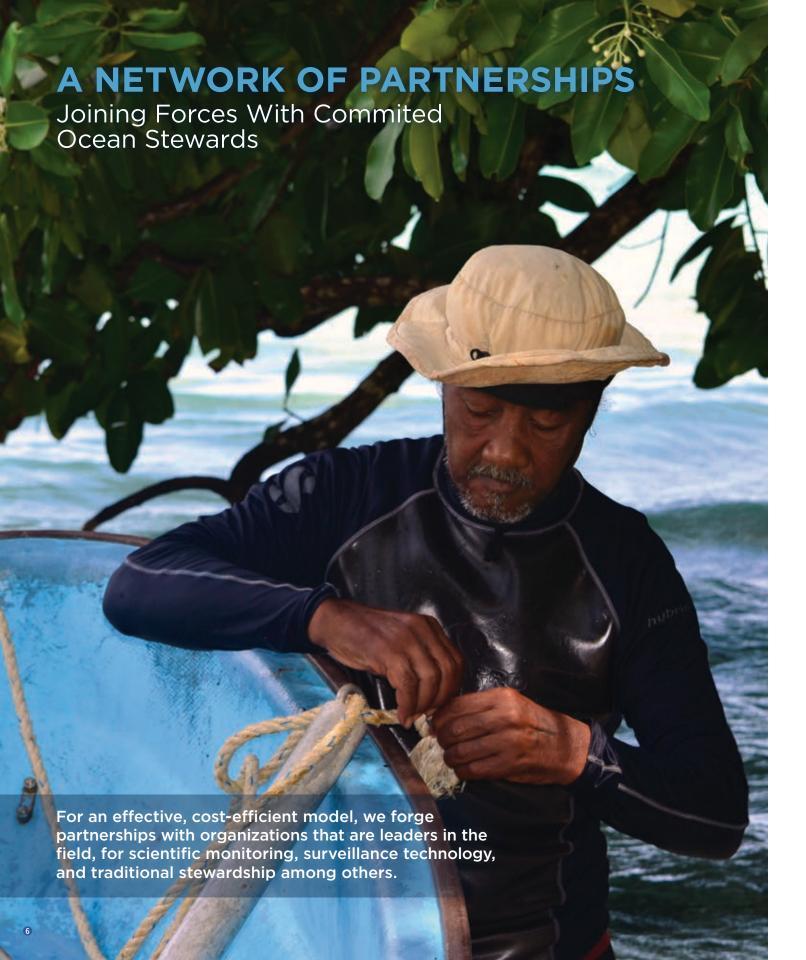
## THE RIGHT TOOLS AND RESOURCES

Our community partners need financial, scientific, and technical resources to protect their reefs. OneReef mentors community members: (1) Training, tools, infrastructure to increase agency (2) Support for management plans (3) Science-based impact measures (4) Long-term, leveraged financing.

#### THE RIGHT PARTNERSHIPS

We align private and public funds, technology, and science. Working handin-hand, OneReef, communities, elected leaders, funders, and technical and scientific partners combine modern resources with traditional stewardship. Joint problemsolving and meaningful engagement create enduring value.





## PARTNER SPOTLIGHT

## Ant Atoll, Pohnpei State, FSM

Ant Atoll, six miles southwest of Pohnpei's main island, includes a lagoon of 70 km2. Due to the efforts of its late Rohsa Namio Nanpei and Conservation Society of Pohnpei (CSP), Ant Atoll is a designated UNESCO Biosphere Reserve. In 2013, CSP introduced OneReef's equitable, long term agreements to Rohsa Nanpei,



paving the way for a Community Partnership Agreement with the current Rohsa, William Hawley, Sr. Ecological monitoring was conducted in collaboration with the Sandin Labs at Scripps Institution of Oceanography in 2014, 2016, and 2018.

Rohsa Willy, along with OneReef, CSP, and other partners completed the Ant Management Plan by recruiting and training rangers, building a ranger station, and testing technologies including radar, internet, solar power, and desalination units. In 2019, work started on a floating ranger station to help prevent illegal fishing. Thanks to these efforts, the atoll is recovering with the return of sharks, jacks, stingrays, rudder and triggerfish.

Separately, OneReef worked to get Ryan Hawley, one of Rohsa's sons, the 2019 Nia Tero Young Leaders Fellowship. Throughout the year, Ryan gained new connections and experiences in conservation and indigenous stewardship. OneReef is committed to nurture and mentor community stewards and anticipates

that Ryan's leadership will be a multiplier factor for conservation for his and future generations - both across Pohnpei and the Micronesia region.

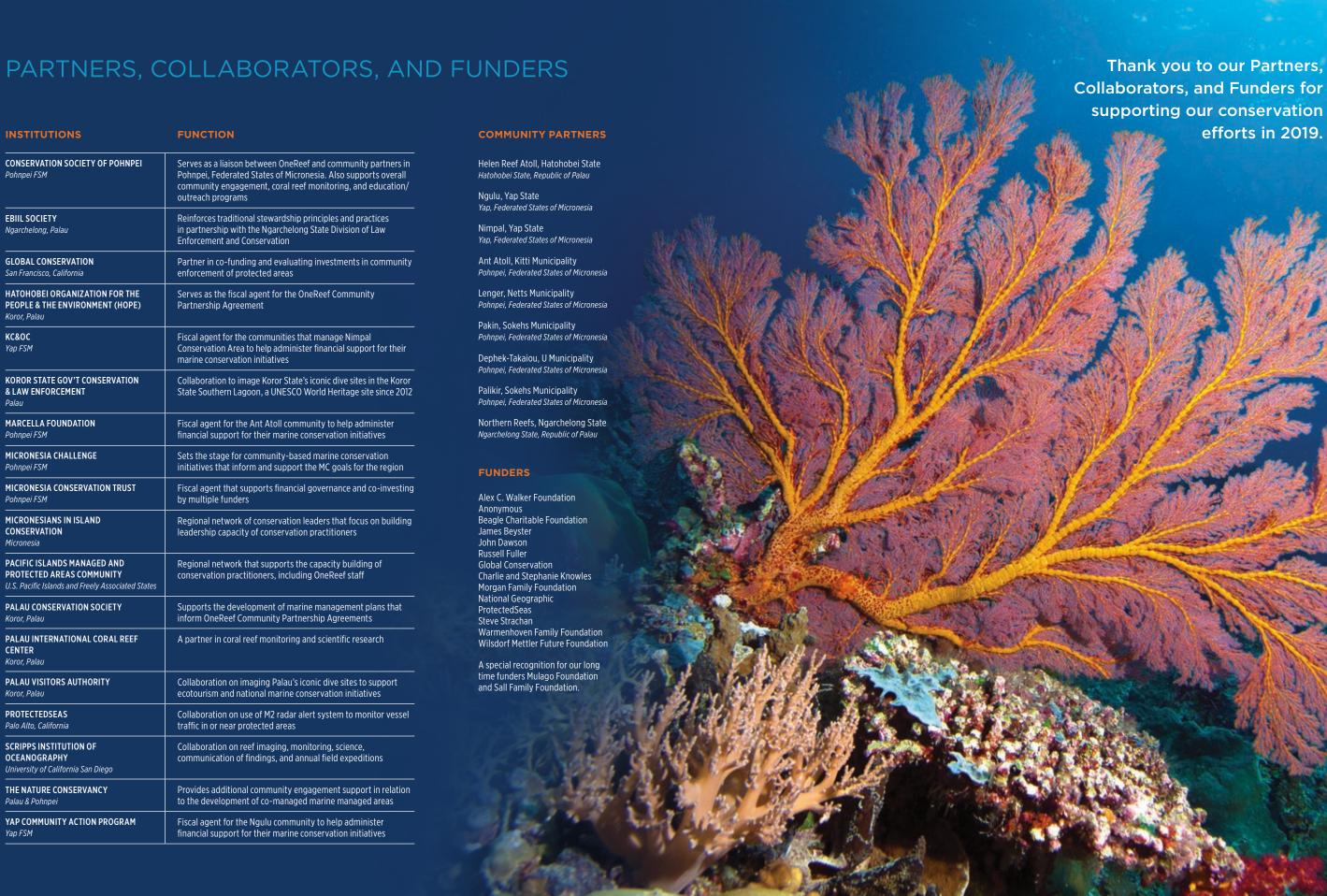
## **Conservation Society of Pohnpei**

OneReef is able to carry out its mission in the Federated States of Micronesia (FSM) with the support of local technical partners like the Conservation Society of Pohnpei (CSP). CSP helps facilitate and coordinate community activities, trainings/workshops, and engagements for OneReef as well as offers accounting and reporting assistance to our community partners. CSP is a non-profit organization that was established by local volunteers in 1998 to support the preservation of Pohnpei's natural heritage and promote sustainable development. Their longstanding role as intermediary between communities, traditional leaders, government institutions, and other key stakeholders is valuable



to OneReef's community engagement efforts. Executive Director Eugene Joseph leads the CSP Team in providing critical support for various initiatives related to environmental conservation. Local technical partners like CSP, whose teams are comprised of traditional stewardship practitioners, play an integral role in trying to merge proven ancestral resource management principles with modern science and technology while assisting island communities find alternative sources of livelihood for areas that are protected.

INSTITUTIONS	FUNCTION
CONSERVATION SOCIETY OF POHNPEI Pohnpei FSM	Serves as a liaison between OneReef and community partners in Pohnpei, Federated States of Micronesia. Also supports overall community engagement, coral reef monitoring, and education/outreach programs
EBIIL SOCIETY Ngarchelong, Palau	Reinforces traditional stewardship principles and practices in partnership with the Ngarchelong State Division of Law Enforcement and Conservation
GLOBAL CONSERVATION San Francisco, California	Partner in co-funding and evaluating investments in community enforcement of protected areas
HATOHOBEI ORGANIZATION FOR THE PEOPLE & THE ENVIRONMENT (HOPE) Koror, Palau	Serves as the fiscal agent for the OneReef Community Partnership Agreement
KC&OC Yap FSM	Fiscal agent for the communities that manage Nimpal Conservation Area to help administer financial support for their marine conservation initiatives
KOROR STATE GOV'T CONSERVATION & LAW ENFORCEMENT Palau	Collaboration to image Koror State's iconic dive sites in the Koro State Southern Lagoon, a UNESCO World Heritage site since 201
MARCELLA FOUNDATION Pohnpei FSM	Fiscal agent for the Ant Atoll community to help administer financial support for their marine conservation initiatives
MICRONESIA CHALLENGE Pohnpei FSM	Sets the stage for community-based marine conservation initiatives that inform and support the MC goals for the region
MICRONESIA CONSERVATION TRUST Pohnpei FSM	Fiscal agent that supports financial governance and co-investin by multiple funders
MICRONESIANS IN ISLAND CONSERVATION Micronesia	Regional network of conservation leaders that focus on building leadership capacity of conservation practitioners
PACIFIC ISLANDS MANAGED AND PROTECTED AREAS COMMUNITY U.S. Pacific Islands and Freely Associated States	Regional network that supports the capacity building of conservation practitioners, including OneReef staff
PALAU CONSERVATION SOCIETY Koror, Palau	Supports the development of marine management plans that inform OneReef Community Partnership Agreements
PALAU INTERNATIONAL CORAL REEF CENTER Koror, Palau	A partner in coral reef monitoring and scientific research
PALAU VISITORS AUTHORITY Koror, Palau	Collaboration on imaging Palau's iconic dive sites to support ecotourism and national marine conservation initiatives
PROTECTEDSEAS Palo Alto, California	Collaboration on use of M2 radar alert system to monitor vessel traffic in or near protected areas
SCRIPPS INSTITUTION OF OCEANOGRAPHY University of California San Diego	Collaboration on reef imaging, monitoring, science, communication of findings, and annual field expeditions
THE NATURE CONSERVANCY Palau & Pohnpei	Provides additional community engagement support in relatior to the development of co-managed marine managed areas
YAP COMMUNITY ACTION PROGRAM  Yap FSM	Fiscal agent for the Ngulu community to help administer financial support for their marine conservation initiatives



## **HIGHLIGHTS**

In 2019, OneReef delivered a demonstrably replicable model that can scale exponentially.



## Ranger Mentoring Program NGARCHELONG (PALAU)

OneReef believes that island communities are more resilient when they are well equipped with the right skills needed to navigate present-day circumstances. The rapid evolution of island communities from traditional societies whose central concern was subsistence living to contemporary island-nations organized around capitalism has resulted in various gaps in modern-day social systems. **In 2019, OneReef facilitated hands-on** weekly guidance for Rangers with the Ngarchelong State Conservation **and Law Enforcement**, that helped encourage team building, coordinate roles/responsibilities, develop basic administrative capabilities, promote quality interpersonal competencies, and enhance leadership skills. OneReef's signature Mentor Program supports professional development and organizational effectiveness, which critically reinforces scientific, technological, and sustainable financing support from external partners. As a result of this mentoring program, the Rangers have become more **effective at surveillance** and record keeping which in turn helps their anti-poaching efforts. OneReef is confident that island communities with a multitude of proficiencies will be more resilient and will continue to endure future social and environmental changes and impacts.

## **Reef Imaging Training**

PALAU AND POHNPEI

In March/April 2019, OneReef and our science collaborator, Scripps Institution of Oceanography, trained three teams from OneReef Community Partners to survey the benthic composition of coral reefs using underwater photographic techniques. The novel 3D mosaic technology allows scientists to quantify coral cover by species and reef rugosity (nooks and crannies that provide shelter for fish, clams, shrimp, octopus, lobsters, nudibranchs, snails, and more).



The teams, two from Palau and one from Pohnpei (Federated States of Micronesia), also measured the density, size structure, and species composition of the fish assemblage at each reef. With advanced image analysis through time, OneReef partners help create a permanent record and can track how a reef community changes, addressing questions of coral growth, death, and competition that are currently unresolved. Trained teams of Pacific Islanders make scientists' work less labor intensive — and less expensive — allowing them, and us, to monitor more reefs across the region.



# Floating Ranger Station NIMPAL AND ANT ATOLL (FEDERATED STATES OF MICRONESIA)

The benefit of partnering with island communities who have been traditional guardians of their natural environments is that, together, we have been able to identify creative, cost-effective, and relevant solutions for managing coral reef systems. The determination and innovation of our community partners from Nimpal (Yap State) and funding support by OneReef resulted in the deployment of a floating ranger station that has proven to be more effective for the community's surveillance and enforcement efforts compared to conventional onshore stations. Thomas Gorong, the Program Coordinator for the Nimpal Channel Marine Conservation Area, came up with the idea, and the placement of the floating surveillance station inside the no-take zone has been such an effective deterrence for poachers that other community partners in the region have replicated this concept. Rohsa William Hawley from Ant Atoll (Pohnpei State) who "can McGyver anything" has built a similar ranger station using a fiberglass double-hulled boat, to be deployed inside the Ant Atoll MPA, to deter poachers, and support their enforcement initiative which is challenged by the remoteness and vastness of their MPA. This type of ingenious solution that is customized for conditions on the ground and can be replicated at other sites is a huge win for OneReef and its island community partners! ••••





## **ACCOMPLISHMENTS**

Progress Made Under OneReef Community Partnerships in 2019

## Strengthening protection of ~500,000 acres of reef, bird, and turtle habitat

- 200+ coral species
- 400+ fish species
- 9+ marine bird nesting species
- Sea turtles, sharks, giant clams, manta rays and more



# Magnifying the power of traditional stewardship to improve conservation outcomes

- Supported partnership agreements with 10 communities in Micronesia
- Mentored 55 rangers and leaders to mobilize enforcement of no-take zones and communicate the benefits of stewardship with communities
- Worked on two floating ranger stations a creative, more effective way to prevent poaching in remote protected areas
- Deployed M2 radar alert system an autonomous vessel monitoring and data collection system that sends text alerts to rangers and leaders if poaching is suspected, reducing patrolling expenses and increasing their effectiveness
- 12,500+ hours patrolling, \$100,000+ invested in surveillance
- 10+ community engagement/awareness meetings in support of rangers and communities they serve

## Reestablishing indigenous ownership — cornerstone to a solution

- Participated in and moderated "Authentic Stories" event at Jackson Wild, in collaboration with Nia Tero, to explore indigenous ocean kinship and stewardship of highly biodiverse habitats
- Selected to participate in the Pasifika Peoples Forum, a movement across the Pacific to ensure indigenous guardianship of ocean resources
- Established Micronesia Office to devolve authority over OneReef investments into the hands of Micronesians



## Revealing trends in the health of coral reefs

- Expansion of reef imagery to three more OneReef sites to monitor the health of fisheries and corals, as compared with reference sites
- Nine newly trained community reef imagers, using Scripps Institution of Oceanography technology — to increase ownership by communities over the monitoring of their areas, and to increase the amount of imaging that can be done annually











# A SHARED DREAM AND A SHARED COMMITMENT FOR REEFS

"Our family's vision and dream to keep Ant Atoll pristine and teeming with marine and terrestrial resources is becoming a reality thanks to OneReef and the Conservation Society of Pohnpei... With over five years of great progress under a Marine Conservation Agreement we realize that partnership is the key to our sustainability and resilience in the face of a changing world."

 ROHSA WILLIAM HAWLEY SR., ANT ATOLL, FEDERATED STATES OF MICRONESIA

"Our research on the health of coral reefs is intimately linked to the health of coastal communities and needs to be conducted in partnership with them. Our colleagues at OneReef are our bridge to the communities in Micronesia. They are a trusted member of these coastal communities, and that trust extends to the scientific efforts as much as the management. Without OneReef, our science would not have anywhere near the reach and community impact, making this partnership one of our most valued."

— STU SANDIN, SCRIPPS INSTITUTION OF OCEANOGRAPHY

"Over the past 15 years, communities have been striving to improve Marine Protected Area management by reducing illegal fishing activities and at the same time increasing community awareness and ownership of natural resources conservation. Partnering with OneReef has allowed our communities to gain stewardship capabilities by exercising effective co-management strategies and linking multiple stakeholders such as state and municipal governments. We are profoundly grateful for OneReef's continuous support and look forward to building on this great partnership."

 — EUGENE JOSEPH, EXECUTIVE DIRECTOR, CONSERVATION SOCIETY OF POHNPEI, FEDERATED STATES OF MICRONESIA "I was drawn to OneReef's mission, which focuses on establishing equitable partnerships with island communities. This approach values traditional stewardship as a crucial asset that island communities possess and can leverage when negotiating partnership agreements. To me, it illustrates that the traditional knowledge and practices of island peoples are legitimate ways of knowing and complementary to modern methods. Island communities, as owners of their natural resources and as long standing stewards, invest equally in the partnership agreements in which OneReef provides science, technology and additional funding opportunities."

- MADELSAR NGIRAINGAS, ONEREEF COMMUNITY PARTNERSHIPS MANAGER, PALAU

"OneReef's partnership with Scripps Institution of Oceanography has helped us provide innovative ways to present our coral reef problems to our elected leaders — in 3D! It also makes it easier to get support for conservation actions and no-take policies that are not always popular. We can show our marine protected areas as an effective tool for resource management. And with our communities' strong partnership with the Government and relevant partners like OneReef, we call this enginkehlap in Pohnpeian which means our collective efforts."

KESDY LADORE, MARINE PROGRAM MANAGER,
 CONSERVATION SOCIETY OF POHNPEI,
 FEDERATED STATES OF MICRONESIA

"With various technical assistance, training, assets, and collaborations with OneReef, Ngarchelong State Conservation and Law Enforcement is now more effective in conducting surveillance and patrol of our protected areas as well as outreach and awareness of our marine resources."

 DARWIN MISTA, DIRECTOR OF NGARCHELONG STATE CONSERVATION AND LAW ENFORCEMENT, PALAU

## **GOALS AND ASPIRATIONS FOR THE NEXT 5 YEARS**

OneReef at an Inflection Point

## NOW

#### **SCALE AREA UNDER MANAGEMENT**

- 10 community agreements; 500,000 acres of coastal and marine area under management
- Teams and processes in place to launch rapid scaling
- Requests from multiple communities to partner with OneReef

## IN 5 YEARS

- · Scale to 1+ million acres, according to the prioritized list of sites in OneReef's Project Million Acres
- Engagement through three local liaison officer teams and two traditional knowledge learning centers
- Network of mentors leads to accelerated scaling as fundamental problems are solved, and as the base of evidence and learning grows

#### **MEASURE IMPACT**

- All sites have a baseline ecological measurement, completed in collaboration with Scripps Institution of Oceanography and local institutions
- Most sites have had follow-up data collection, to start a
- A team of traditional stewards is experimenting with digital story maps to communicate findings
- Time series data at partner sites and reference sites reveals the ecological response to management
- Data extraction from imagery is increasingly automated using machine algorithms
- · Socioeconomic indicator data are collected to help understand changes in human well-being at partner sites
- Communication of findings using novel story maps is led by three Micronesian teams

### BUILD A FOUNDATION OF CULTURAL, SOCIAL, FINANCIAL CAPITAL

- Social and cultural capital formed through partner community engagements focused on enforcement, leadership, and use of science/technology
- Funds raised from major donors and family foundations, with expeditions and board members playing pivotal roles
- Highly leveraged finance model vetted at the Booth School of Management, with help from Dr. Richard Thaler, ready to pilot
- Social and cultural capital formed through a peer-to-peer network involving traditional stewards, leaders, and youth
- Funds raised through a combination of major donors, foundations and 1000+ supporters
- Board expanded to 10 individuals
- Finance model (Booth/Thaler) proven and led by a separate team that administers and replicates
- Mounting evidence that community partners effectively protect and manage some of the world's natural treasures coral reefs that we all value

# FINANCIAL HEALTH **2019 REVENUE** 93.4% Unrestricted donations and grants \$577,613.20 Restricted donations and grants \$10.592.81 In-Kind Donations \$30,000 **0.001%** Interest Income \$7.59 **TOTAL REVENUE \$618.213.60 2019 EXPENSES** - **66.1%** Programs \$353,845.61 **17.9%** Fundraising \$95,646.46 16.0% Administration \$85.850.55 **TOTAL EXPENSES \$535,342.62** Complete financial reports are available upon request. OneReef Worldwide Stewardship is recognized by the Internal Revenue Service as a 501(c)3 organization, #46-4293324.



"Devolving authority to communities, investing in traditional stewardship, and exercising patience creates the lasting success we need to prevent ecosystem collapse."

- CHRIS LAFRANCHI, ONEREEF FOUNDER & CEO

## MESSAGE FROM OUR BOARD CHAIR

#### A CULTURE OF OCEAN KINSHIP

I am awestruck by coral reefs. But until I visited Palau, I did not understand what it meant to live in a culture so profoundly connected to and dependent on the coral world.

#### ONEREEF ADVISOR WAYNE ANDREW - TRADITIONAL STEWARD OF HELEN REEF

Wayne says that if he can teach his children just one thing, it would be to master fishing and ocean stewardship - which are inseparable. Wayne has told me about his personal experiences with conserved and nonconserved reefs, and also the experiences of his ancestors. Their precise knowledge is a natural science, and there can be no better stewards of coral reefs than the people of the Pacific.

#### TEN YEARS OF PARTNERSHIP WITH PACIFIC ISLANDERS

Our first Impact Report coincides with the 10th anniversary of OneReef's first Community Partnership Agreement — signed in Palau. I have seen firsthand, during expeditions, how OneReef unlocks potential by combining traditional stewardship with modern science and technology.

#### SUPPORT TRADITIONAL STEWARDSHIP - SOLUTION IN PLAIN SIGHT

What struck me when I met Chris LaFranchi, was the marine conservation solution he discovered. I had felt discouraged that in the US, most fishermen strongly opposed protection, even if it might eventually restore depleted stocks. But in places like Palau and Yap, where Chris was working, fishermen embraced protection – understanding it would get their fish back. I could see the potential for this model to scale throughout the Pacific Region.

That led to my support of OneReef, including the efforts of traditional stewards like Wayne, his family, and his indigenous community.

Please join me in supporting solutions that combine traditional stewardship with

science and technology. I hope to see you on an expedition with us in 2021.



Chair, Board of Directors

## www.OneReef.org

United States office: 114 Oak Knoll Drive, Santa Cruz, California 95060 Ph. 415.602.7302

Micronesia office:
PO Box 40384, Koror, Republic of Palau 96940
Ph. 680.488.4622
facebook.com/OneReefMicronesia



